

November 20, 2014

Strategic Planning & Partnerships Commission

Proceedings by Authority

State of New York,
City of Jamestown ss.:
Mayor's Conference Room

The regular meeting of the Strategic Planning & Partnerships Commission of the City of Jamestown, New York was held on Thursday, November 20, 2014 at 3:30 P.M in the Mayor's Conference Room, City Hall.

Members Present: Co-Chairwoman Jennifer Gibson, Dave Leathers, Paul Leone, Linda Swanson, Cory Duckworth, Jim Olson, Marty Idzik

Others Present: Vince DeJoy, Joelle Conti-Washer, Max Martin, Greg Lindquist, Dr. Lillian V. Ney, Jacqueline Chiarot

Co-Chair Gibson called the meeting to order.

The minutes of the October 2014 meeting were approved.

JOBS AND ECONOMIC DEVELOPMENT

Ms. Gibson: We did go to Batavia. It was really a great trip. Len wrote really nice notes and I thought they were pretty comprehensive, what he captured. I'll pass those around. I don't know if anyone else that was part of the group. Lil went, Dave went, Linda, Greg, Vince, Greg Edwards, Tory. It was a good group that went and they put together, their city folks, they had a development corporation it's kind of like a JRC, but it's...

Mr. Lindquist: It's more economic development oriented. They have a development corporation that operates the city's development programs and then the Business Improvement District and also, they have another corporation that acts as an IDA, but is not – I don't believe they're technically an IDA. The Genesee County Economic Development Corporation.

Dr. Ney: What stood out is that everything seems to be very professionally managed. Very skilled operations, all the various components and just a very high degree of collaboration and communication. They certainly seem to work extremely well together. I was quite impressed. They have a lot of God-given gifts, geography, being near big cities with jobs, Buffalo and Rochester, and the thruway within a very short distance from their city center. But they've certainly capitalized and put a lot of human energy in a very organized way. I thought it was very impressive and I'm very pleased that we went. And he's communicated, the city manager, has communicated on important subjects since then and that's been, I think very helpful. So I appreciate you pulling that group together. It was nice. We had to get up awful early about four am, but other than that, it was great.

Ms. Gibson: It was great. I don't know if anyone else wants to add anything.

Mr. Lindquist: Just a lot of good takeaways and I would say that two of them is the amount of collaboration that goes on in and around the Batavia area and then also the level of expertise that they have hired. The Genesee County Economic Development Corporation is operated by somebody that has had a number of years in private sector site selection and development experience. He basically wrote the plan for the county and had the expertise to do so. He was able to get all the partners onboard with agreeing with the plan that needed to be put in place for Genesee County and the Batavia area to begin to be revitalized. A lot of good takeaways.

Ms. Gibson: They are very visionary and really his leadership is you can see that it seems to emanate from there. He looked at what they're regional assets were and developed a plan based on what they could realistically pull together from those assets and they had three, which Len spells them out I think in his notes, three target areas. It was either ten years ago or twelve years ago when he developed the plan and they targeted that yogurt industry. I mean, they went out and they did all the infrastructure including utilities, they developed the plan, they committed to a very large investment in infrastructure to have the site ready and before they ever went to market to try to get someone to commit.

Mr. Lindquist: I think that that was one of the real important points that in today's competitive environment, if you want to attract an industry, shovel-ready doesn't mean that you've got a site that may be brownfield contaminated, may need demo, may need acquisition, it means that you're ready to go. Utilities are on the site, everything is clean and within a matter of days or weeks at the outside, a decision can be made and a company can be brought in. But to do that it costs money and there has to be a major investment. The closest that we've come I think in the county so far is the Ripley site which has been, they've had options on the property, but no property acquisition has actually taken place, no utilities or infrastructure has been run to it, so there's a lot of investment that would have to be made, but he made a very good point that if we're trying to compete against another community, we've got to be forward thinking enough to make the investment to do so.

Ms. Gibson: They were ready and we just can't compete with that. The other piece was that it was very holistic. They also talked at the college and they made sure they had a ready workforce so when they did attract this company, they already had people that were trained for the industries that they were going after.

Dr. Ney: That's really the piece I wanted to add.

Ms. Gibson: The industry was there.

Dr. Ney: They had a very close connection with the Genesee Community College. That came up time and time again.

Ms. Swanson: The other thing was that they were persistent and stayed with it. So this has been going on for twelve years and they didn't give up. They were very targeted. They said they were only going to do agribusiness, not other things, manufacturing medical devices. They finally got a hit on the agribusiness. The other ones still haven't quite, you know, they're still

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working on it. So they're willing to put in the time and the effort for a really long time to be successful. So they kept their eye on the ball and persevered when they were investing a lot of time, money and energy into things that they didn't really have... No guarantees. So that kind of stood out to me that I think sometimes we want quick wins, low hanging fruit and they were willing to do the slow and hard road.

Ms. Gibson: And the other reality is the way their form of government, it takes some of the ownness off of having to run for election. That's just a reality. So there's not the same level of pressure to make sure that you're making everybody happy. Regardless of the political environment and that just seems pretty...

Mr. Idzik: How do you get the utilities to run the lines out to an empty piece of property, there's nothing on it. How do you convince them to do that?

Ms. Swanson: They did it.

Mr. Idzik: Did you ask them how they do it?

Mr. Leathers: They didn't say how they paid for that did they?

Mr. Lindquist: They didn't say how they paid for that.

Dr. Ney: They did have venture capital, didn't they?

Mr. Idzik: I'm sure, be it the BPU, National Fuel or National Grid, you say we've got this 20 acre site in the Town of Poland we want you to run lines out there.

Mr. Lindquist: They'll do it, but at a cost. I'm not sure who absorbed that cost, whether it was bonded through the development corporation.

Mr. Idzik: Another question. How many yogurt plants do they have in Genesee County? Two? It's been amazing what they've done with that. It's just amazing.

Mr. Lindquist: Two and then ...

Mr. Leathers: The big facilities, they don't employ a huge amount of people. I don't know if they're more distribution than they are manufacturing...

Dr. Ney: They've actually been cutting back on their jobs.

Mr. Leathers: I was surprised by the square footage compared to the number of employees.

Mr. Idzik: It's great for the farmers out there.

Mr. Leathers: It's all good, it's all positive.

Mr. Idzik: That Greek yogurt uses four times the milk as regular yogurt.

Ms. Gibson: The other thing they talked about with the utilities, there were no boundaries. They took down the boundary between the municipalities. So there was no running something to Busti or wherever, it was different.

Mr. Leathers: Well for me the trip was really informative and thank you again for your efforts in putting that together. The groups that we talked to seemed really capable. They seemed focused. They did collaborate and work together, they had results, but taking it and applying it back to our area for me, there were probably a couple of things. One is the borderless thinking. I'm not sure they have the same border issues that we do. When I look at the City surrounded by villages and towns, there's a lot of sprawl, the City of Batavia saying we don't have a border, what's on the other side of the border? I don't know that they're exposed as much maybe on sprawl issues as we have. I think that that was certainly a point they made, but how do we take that point and say that we can make it work in our area? The other thing is we don't have the resources. Everybody that's involved in business development in our area is doing it on a part time basis and it's not their career experience and so you get the results you deserve. I think that somewhere we've got to find talented, capable people and figure out how to fund that or we're not going to get any different results. They've got the resources and they're capable. We don't.

Dr. Ney: Have we talked to the IDA?

Ms. Swanson: They were supposed to accompany us.

Ms. Gibson: They had a company coming in town that same morning. It was a last minute thing, so obviously they had to stay back for that.

Ms. Swanson: The talent that they acquired we touched on, but they were local people that had gone out in the world and had international business experience and they wanted to come back home. So not only did they bring twenty-five years of really pertinent experience, but they had skin in the game. They wanted to come home, they had ownership, they wanted to be back home in Batavia and that was a two-for to me. I was thinking as we drove back, who do we know that's left the area that would be a comparable skill set and we were struggling to think of that, but it was so clear that they were so talented. So there's great alignment with what they knew people would need and want from the other side.

Ms. Gibson: There were two other things, takeaways too that I think Greg is going to run down and one is the First Time Homebuyers in the City and then this Commercial Urban Exemption program.

Mr. Lindquist: There are a couple of real property tax laws that are on the books in New York State currently, but local municipalities and counties have to adopt them before they can be enacted. One would be the 485A that we're beginning to research and take a look at to see what it might be. A possibility that applies to commercial property that is rehabilitated to mix use, it offers some very good tax breaks during the first eight years that the building goes back into

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service. There's no increased assessment for the first eight years, but then ramps up quickly between years nine and twelve. The other item I've not really researched yet, the First Time Homebuyer Real Property Tax Credit. I'll have more information on that at the December meeting.

Mr. DeJoy: Jennifer, I too appreciate this trip and I think that Batavia and Genesee County has done very well for itself and collaboration, I think, is really a key element. The one thing that we do have to remember about Batavia and how it kind of compares and contrasts to Jamestown is that it's very nicely situated between two metropolitan areas with some very high-level educational systems in UB in Buffalo and other big educational opportunities. Rochester, RIT and University of Rochester so a lot of their advanced manufacturing, their jobs, are basically being for people that live on either side and commute to Batavia because it's very conveniently located, just right off the Thruway. So I think they have those advantages that we don't have. And also, as Dave eluded to, the urban sprawl. It's a very small city in a very rural county, so there really isn't any urban sprawl so I think it's easier to contain the money from being exported out just because it's right there. I think they've done a great job and hats off to their going after and strategically targeting some really advanced manufacturing. If we can find opportunities especially they will recruit the high level of engineers and scientist and so forth, but then I think we have a better shot here.

Ms. Gibson: That's what we had talked about Dr. Crissman's program before and just some of the stuff happening at JCC, it'd be awesome to be able to build off that down in that area.

Dr. Ney: Absolutely. Molecular Biology.

URBAN DESIGN PLAN/NEIGHBORHOOD REVITALIZATION

Mr. Lindquist: No real updates. We're currently closing out all of our 2014 projects so at the December meeting, I'll have a full recap of neighborhood reinvestments that we have ongoing and downtown reinvestments, a lot in collaboration with the City Department of Development so we'll have a full report on that. A couple items that we'll be looking at tackling going into 2015 is the corridors of Jamestown, the North Main Street corridor, taking a look at that. How that can be improved as one of the main entry points to the city, especially now with National Comedy Center hopefully going forward with all their funding. How do we improve both the residential and the commercial aesthetics of the North Main Street corridor. Taking a look also, maybe at a lesser extent, the Second Street corridor and what that would take. I think that we see the North Main Street corridor as being more of the low hanging fruit and Second Street is probably going to take a long term commitment and immense amount of resources, but it is one that we also do have concerns about. What we can do both in the short term and the long term to help improve that. We'll be taking a look in the Downtown area, the Potter's Terrace area, the Renaissance Corporation currently owns Potter's Terrace. The wood park was meant to be a temporary fix when there was a fire back in the early eighties. We'll be taking a look to see what can be done in that area to redevelop that into more private capital investment area, where we might be able to involve the building owners on adjacent, perhaps look at upper floor redevelopment.

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The other item I wanted to – if anybody has not heard yet, the Christmas Parade is rapidly approaching. Please, if you don't have a poster yet, take one, hang it. If you would like to volunteer or promise that the weather will be cooperative. Seriously, if you haven't had the opportunity to volunteer, please consider it, it's a fun event. The Grand Marshall this year is Kallie's Crusade and Santa is being brought in on a float being specially built by Ed Shults Auto Group. It'll be fun for the kids and the young at heart.

GREATER JAMESTOWN JOBS

Ms. Chiarot: We are going to rebrand a little bit. We've decided that instead of being Greater Jamestown Jobs, we are going to use Greater Jamestown Jobs as a service that we will provide to the community. Still continuing to promote jobs in the community through our Facebook page, but it's not going to be exclusively who we are anymore.

We met on Monday night and we are going to meet again to keep brainstorming tomorrow, but we are going to be called Jamestown Young Professionals. We are going to make a motto, we're going to make a mission and a purpose, we're going to have some by-laws, we're going to have a fourteen person board, we're going to create some new chairs and we're going to make a stronger community. We met Monday night for two and a half hours. We have completed almost everything, the by-laws are not written, but we've started to really put together who we want to be. Tomorrow we're going to talk about motto purpose because we didn't think it should be just, this is what we're going to do because we're all tired, it's nine o'clock and we're ready to go home. So that's going to be decided a little later and we're going to start doing a little bit more.

We've got a great group of people and it's neat because I feel like every single one of us has made eleven other friends that none of us really knew before we started this group. We had a great mixer at Brazil yesterday, we continue to have them the third Wednesday of every month if any of you would like to come, you're more than welcome to come. If you all want to come, come to the mixers. They are a great time. Len Barry's come a couple of times, from the Reg, he's let us know what's going on there. We're always eager to know more of what's going on. A bunch of our members are going to the United Way Young Professionals meeting today and let us know what you want from us or how we can contribute because we're willing to when we know what's going on.

Mr. Lindquist: I think one of the main things that you can do and you're probably plugging into now are young professionals that are recent move-ins to the area. I know there have been a couple new engineers that have moved into the Wellman Building and I hope that they're getting connected with your group.

Ms. Chairot: If you see them and you haven't, I think we're actually going to have some business cards and maybe what we'll try to do – we don't have money yet, so we've got to find a way to get money – but it would be nice to hand somebody a card and say this is who we are, here's some contact information, get in touch with us. I think that's why Jamestown Young Professionals is coming to fruition more than Greater Jamestown Jobs because we do want the people who people can say oh that engineer moved into town, let's hook him up with some great people who he can get to know, so then he's got people in his age group who he wants to be around, who he can have a good time with.

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Mr. Lindquist: And they're not thinking about how they can get out of here.

Dr. Ney: That's how we've always used the Greater Jamestown Jobs anyway, not only sending resumes, but just names so they could get connected. Are you going to be a 501(C)(3) when you grow up or no?

Ms. Chairot: I don't think it's just that, but I feel like we've been around for a couple of years now because I think we started right after Tom took office and we want to continue to grow and not just post things here and we're a little bit of a social group that meets once a month. At that point it becomes a little too stagnant.

Dr. Ney: I was wondering if you could get any volunteers for the Christmas parade. Could you mention it at your next meeting and call Edwin at the JRC?

Ms. Swanson: How about if we tap the Miles Lasser Fund that's gotten a significant boost. To give them a little seed money out of this committee?

Ms. Chairot: That's why I like mentioning money in front of the foundations.

Ms. Swanson: It hasn't been tapped since we tapped it the last time that I'm aware of. So, there's money to tap and would allow you to have a little money without having to create a not for profit.

Mr. Leone: How much money are you thinking about?

Ms. Chairot: I don't even think that's the main purpose. Maybe I shouldn't have even mentioned that side of it. I think it's just to be able to do stuff.

Mr. Leone: I mean you can go to the Community Foundation for a field of interest grant and they're easy to talk to and that's \$1,000.00 or \$1,500.00.

Ms. Chairot: We also want to brand ourselves more so we don't say that we're having a mixer this month and can you sponsor it and that be the only thing that we're doing. We're going to work on it more this month and then I will not be here next month, but I think Megan will probably be here to continue the conversation.

Mr. Leone: I sent you a guy, a lawyer named Matt, did he get in touch with you?

Ms. Chairot: No. He may have looked at the group and talked to somebody else. He hasn't personally talked to me.

Mr. Leone: I gave him your card and name so...

Mr. Idzik: I think the cards are a good idea.

Ms. Gibson: Thanks. I'm excited. The event that she was referring to tonight that United Way is doing – and it is actually Shane Uber is co-chair of the campaign this year – and he's a member of this group. It's called Keep Calm and Get Involved and they're having appetizers and cocktails over at the Reg art gallery and their really just picking the young professionals' brain on what kind of volunteer service do they like, how would they feel about serving on a board of directors, what does charitable giving mean to them, because it's a different prospective. So it's really just a fun get together to find out how they want to get involved and get connected.

HEALTH CARE ACTION TEAM

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Dr. Ney: As of October 23rd, I think the thing that you might be most interested in – I know you're very interested in physician recruitment from what I understand from the last meeting. I can sort of give you an update on all of the work. We're having a medical school reception, CCHN is and HCAT is all invited on Friday December, 19th in Jamestown. Those are really helpful because folks that are medical students now, they meet with area physicians and so on. They get connected perhaps for the very first time and JAMA, with the help of UPMC, is in 2015 going to be having a neurosurgeon onsite on a weekly basis and they're negotiating for 2 neurologists to work at JAMA two days a month which is very exciting. They're heavily concentrating recruitment for orthopedics which is critical need and I'll tell you in a few minutes about the – they've hired a nurse practitioner, but there's also someone else I'll be telling you about shortly and a nephrologist from Erie will assist JAMA nephrology. JAMA has nephrology already, but we need more and there's going to be somebody coming in monthly and as needed. WCA had hired as I think you may have heard before, a hospitalist in Internal Medicine. That person is working out well. Jamestown Primary Care was working on the recruitment of two family medicine physicians and I'll give you an update on that shortly. The Resource Center is recruiting in dentistry. A urology PA, physician assistant, will be coming to work in December 2014. She's a Jamestown person transplanted out of Florida and that was a nice reconnection with somebody who had been here before via her mother whom I had met many years ago. So that worked out really well and I hooked her up with Dr. Walter and she's coming December 15th which is great. The urologist who is new with Western New York in Nephrology will be starting in August 2015 so this will be in preparation for her.

The WIB continues to work on internships for a lot of these young people and I do want to mention for Strategic Planning's knowledge about a proposed program that the County Health Department is working on in conjunction with BOCES based on a program out of Michigan. I don't know if anybody's heard about that. Some of you have. We had a presentation it's called Innovation Aid, Collaboration Aid and Education Aid. The communicable disease Center has this model and it's also after a Michigan program. This is a school-based program from kindergarten through grade twelve. It is a comprehensive program that involves all schools in Chautauqua County so that everybody gets the same thing. There are things on wellness. It addresses poverty, unemployment, obesity, high school dropouts, drug programs, jobs not filled, etc. These issues are recurring all the time at the County, there's education coalitions, there's the drug taskforce coalition so this is a very long term program that starts very early on and should have impacts. There have been very positive benchmarks met in other areas that have done this. It includes all the school districts, it's a culture shift that is clearly required. It involves a partnership with BOCES so that there's a form of reimbursement for the schools. Certain

specialists are employed in the schools. They are through BOCES. Some schools actually will save money. Presently, New York State is available. There is only one component that is not in this comprehensive program, but they're working on it. That is home visits. I think it's going to probably make a huge difference if people have the patience to see it through. The evidence-based data is from the McCohlm school district in Mississippi. The vision is "School aged children are socially, emotionally and physically healthy and engaging in behaviors that promote lifelong health and academic achievement within a supportive family, school and community environment. I think you all probably know Chautauqua County has significant poor health outcomes. I mean, very poor. Including some very serious issues that we score either high on, or however you want to look at it – not good at all. This has already been presented to the Superintendents of schools in the County on October first and the area school boards will have the presentation, the foundations have had a presentation, the area PTAs are going to be educated. Tapestry from the Chautauqua County Mental Health is able to assist. There's an initial cost. There's going to be a community forum with a person who has been using this program, Dr. Pat Cooper, invited to speak. The curriculum has to be purchased and as Linda said, the area foundations have had their meeting. HCAT is very, very supportive of this very important strategy.

As I've mentioned before, there were two family medicine chief residents, both of which were from Jamestown. HCAT and others worked very hard to make the connections. I think everybody must understand that HCAT does not employ physicians. We do everything we can to encourage the area organizations to network. We also have an incentive award, but with the potential for highly competitive recruitment that's going on, even in the communities around us, the \$20,000.00 Physician Incentive Award doesn't go a very long way, it's very helpful. And there are additional things that can be done if requested and if discussed. Back to the question at hand with these two young women whom we were desperate to get back into Jamestown, one is going to be going to Saint Vincent's in Erie. The other thing I didn't mention is the expectations of the individual and the hiring organization have to match. And so, we have no control over that. One is coming to Jamestown, I'm very happy to say, and working with the Family Health Center. I've actually done a little work with him to kind of help solidify certain things. I know that the original group that was working with them – practicing physicians are so busy they don't realize that there's an urgency to some of this because after going to school for so many years, by the end of the year, preceding when they're going to be done, they really need to have it all zipped up and decisions made. But anyway, Caitlin Ames, who is just a lovely young woman, is going to be coming to Jamestown and I'm very happy to say that Courtney is going to be close by in Erie in Saint Vincent's, an excellent opportunity as a hospitalist, which I think is going to be great. Conversations with the JAMA group lead me to believe that before long they're going to be incorporating family medicine. They aren't yet, they never have before. They're basically internists and sub-specialists, but over time I think they probably will be. I can't say for sure, but I'm hopeful that they will because really, one needs that deep organization behind the recruitment, you really do. UPMC has been very helpful in the following. You can see right now that they're already very active in neurology, neurosurgery and orthopedics. They have just hired, which I will pass around, a certified physician assistant in orthopedics and she also has worked in emergency medicine, family medicine and hospitalist medicine. So she looks very, very good. I'm very glad to report that. Also, Dr. Mova is the new internist at JAMA, her husband is the new hospitalist/ internist at WCA and from what I hear from JAMA, they're very, very pleased to have her and there's a little picture of her here. So,

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that's all very good news and by the way, I want to also add that the other thing we don't have any control of is when individuals call various organizations and don't get a call in return. That's not HCAT's fault. We do try, but that has happened. It's nerve-wracking to the young person who is trying to get inroads. It's very, very tough, but I can tell you and I'm sure you believe it, I make myself available to these young people all the time and call people up and send emails and encourage. We're having another meeting December 18th at 2:00 in the JAMA conference room. I've been really pleased with the concerted effort that UPMC, which is to their credit of course too, they have been very helpful in physician recruitment and Kelly McDonald is the person who's here full time now and she comes to all of our meetings. She was the one who sent those around today and I think she's going to be a real partner going forward. And talking to the physicians at JAMA, they are in favor of adding another discipline to their group, family medicine, which is terrific. So, I think there's hope for the future in this area.

Ms. Gibson: Thank you for all you do. Whether it's a doctor or a lawyer or anything else, there has to be understanding on the part of new young doctor and the organization. We can all want a huge salary and the top position when we start, but it doesn't always work that way.

Dr. Ney: We really don't have the ability to be competitive with the systems out there that are offering. If you knew the packages, you can see why... When you come out and you have \$400,000.00 worth of loans, that is the driver, salary is one thing, but the driver is to get those loans out of the way. Otherwise, in family medicine, it will take you forty years to do it. You've got to have the organization's help.

Ms. Chairot: Kate and Courtney are great.

Dr. Ney: They're both fabulous. They're both lovely women.

Ms. Chairot: They're both friends of mine.

Dr. Ney: I knew one was. Both of them are?

Ms. Chairot: Courtney graduated from high school with me. Kate and I were in Junior Miss together.

Dr. Ney: She came over to the house last week. We had tea together. Courtney did – she's awesome. I told her in a few years we're going to be all ready for her. In two to three years, her contract is three years.

COMMUNITY DIVERSITY ACTION TEAM

Mr. Martin: We had a fantastic celebration at the Eastside Y. We averaged about 150 people. We had a lot of politicians show up. Vince was there. JCC was there, Kirk was there, JBC was there, the Department for Aging was there. We had a really good group. We had enough food for everybody, a lot of dancing, a lot of talking. It was great.

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The second part is I had a meeting with the Chief of Police about three months ago with Pastor Pagan about meeting the Latino community and he's actually following up tomorrow. I have a one hour presentation for his officers about cultural awareness.

The Hispanic business is still growing here and there. Hopefully by next month you'll have a nice full report... Busy like crazy with the kids and everything's looking good. The Cuban restaurant is still waiting to open. I'm going to pursue them a little more. He's been waiting for food, but they've spent a lot of money on that place. It looks beautiful. He's just waiting for the food.

Ms. Conti-Washer: Something with the refrigerator, it was more than just more than he bargained for. He's moving along, it's just slower than what he wanted.

Dr. Ney: It was ready about last year?

Mr. Martin: Well he said they've been there for about a full year now. The Caribbean restaurant opened in two weeks. But everything is going well, again a lot of calls from everywhere about translations. I've been partnering with the City now, so anybody that's getting married that has a Puerto Rican or other country certificate, I read it through and make sure they have the right passport or id and I certify that it's okay and they use that to get married. So that's something good to be partnered with the City. I'm very busy because they want me to be more aggressive in the community and I am. And Marty and I are part of Strider now so there's a lot of movement going on.

Mr. Idzik: Is there anything I could – you mentioning this translation stuff – is there anything under New York law where you can be certified as a notary in the Hispanic language? Have you ever looked into that? I would wonder because there should be something like that.

Mr. Martin: I can find out.

Mr. Idzik: It would seem to me...

Mr. Martin: Maybe it's something that I can pursue.

Mr. Idzik: No doubt about it. I think, probably, as our population increases, that's going to be more and more necessary.

Mr. Martin: What I do now, when they come to me for notary, I send them to the main Y with a note and they do it for free. Sometimes I go with them just in case, but I've been doing that a lot. But it's something I can look into.

Mr. Idzik: Generally it involves notarizing in the language and then providing an English translation which is also notarized.

Mr. Martin: What I do in the City, I'll write a letter that says "this document matches this document". I make a photocopy of it and sign it.

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Mr. Idzik: Well the next step is – the law doesn't get any simpler – the next step is that one of the banks is going to want, they're going to be a mortgage and they're going to want it to be notarized and that's the requirement set by Lloyds of London or someplace. I'm just alerting you to.

Mr. Martin: Florida is easy to be a notary, New York is not.

Ms. Swanson: Yes I did it, maybe just – but, there has to be a bi-lingual.

Dr. Ney: Max, what was the course that the picture was in the paper of the several students that had just graduated? Was it medical technology?

Mr. Martin: I'm glad you mentioned that. The graduation is Monday night at JBC. Fourteen of the seventeen graduated which is awesome.

Dr. Ney: Now was it a specific field of medical technology?

Mr. Martin: Medical bi-lingual technology.

Mr. Idzik: And you said half already have jobs, right?

Mr. Martin: Yes.

Dr. Ney: That's excellent. Congratulations.

Mr. Martin: So if you need anybody in your area that needs a bi-lingual... It's good stuff. I hopefully have a meeting with Curt Young who is surely here next week after the holidays. He wants to talk about how to get the Latino community involved.

Mr. Leone: Do you know how many of the jobs are in Jamestown?

Mr. Martin: All of them.

REGIONAL SERVICE SHARING OPPORTUNITIES

Mr. Idzik: The police – Jim where are we?

Mr. Olson: CGR has met with the Kendall Club on two occasions. The draft IMA has been given to the Kendall Club and it's been given to the County Executive and Steve Abdella. We should be meeting with the Kendall Club again, Len and I and a couple of others had a meeting with CGR yesterday and so we're progressing probably after the first of the year..... December and then after the first of the year. It's progressing right now. Nobody's walked away.

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Mr. Idzik: Do you know what they're talking about, Cory, on this? This is the possible consolidation of the Chautauqua County Sheriff's Department with the Jamestown Police Department and the issues are – they're difficult and there are five unions involved.

Mr. Olson: What the City would be looking at right now, the draft IMA is basically contracting services based on the attrition out of a police officer. In the City, they would be contracted by a Deputy Sheriff until it gets down to a certain point or it gets down to zero. And then the Kendall Club would not be there any longer and it would just be deputies.

Mr. Idzik: Kendall Club is the union for the City police department. Max and I were involved when this all started going two years ago. But then once we did our piece they had a consultant and that's why we don't know what's going on. They may call us back in, but they haven't so far.

Ms. Swanson: Lil was at the ground floor of this.

Dr. Ney: When he said a year or two ago, my gosh, I was on this when I was on City Council a long time ago, remember Jim?

Mr. Idzik: We had the meetings and we facilitated. That was fall or winter of 2012.

Ms. Swanson: It's gone slowly.

Ms. Gibson: But it's moving and it's just great. Thank you for that.

EDUCATION COALITION

Ms. Gibson: I know Tori attended the Education Coalition meeting this morning. Did you, Lil?

Dr. Ney: I did not.

Ms. Swanson: I did.

Mr. Duckworth: I did as well. It was a good meeting. We divided into two sections, one to speak about healthcare and the other to talk about manufacturing. We spent most of our time trying to identify key people that should be at the table as we talk about how we want to move forward and, at least in the group I was in – I was in the manufacturing group – I thought there was some really excellent ideas that came out on the table about who ought to be involved in the conversation and the discussion on what stakeholders are really not there. I think that group will be trying to reach out and connect with some other people in order to strengthen the conversation.

Ms. Swanson: The target is middle school career, STEM. They've moved all the way back to that again. So they're going downstream or upstream rather with younger children.

Mr. Duckworth: That and then pre-kindergarten preparation is the other focus area.

JAMESTOWN COMMUNITY COLLEGE

Mr. Duckworth: It's been a great semester at JCC and we were talking about it when I first came in the room here, about Les Miserables, it has been running the last several weeks and I think it ends on Saturday, so if you haven't seen it, you really ought to. It's incredibly well done. For local theater, I don't know where you're going to ever see anything any better than that. I really attribute it to the partnership between JCC and the community generally because by reaching out to the community and drawing all of the talent together, I think that JCC students that participate have an opportunity to have a higher level of production than if we were just doing it all by ourselves and really just some incredibly strong voices. What's also interesting, just to watch how, I mean, that play is pretty involved. To see how they move in and out, the sets and stuff, it's very fast-paced.

Mr. Idzik: Stage craft and the lighting were superbly done.

Mr. Duckworth: If you haven't been, you ought to take the opportunity to do so. You may have heard that we were awarded the P-Tech grant which is a pretty interesting and exciting thing. It will be interesting to watch as that unfolds. We're not the principal one, but we're the higher education partner and it involves the BOCES here in the area as well as Dunkirk schools and it's an opportunity for very young high school students to make a decision as they begin high school, that they will forgo their graduation in lieu of spending six years working towards a degree focused primarily on advanced manufacturing and essentially at the end of six years, they'll get their high school diploma as well as an Associate's Degree in advanced manufacturing and they'll have some excellent opportunities to engage that career field all the way through that period of time. It won't really affect us directly for a couple of years because we have to wait for them to work their way through the high school portions of that. It's a sizable grant, it's over \$2 million, \$2.8 million or something like that and it will allow for, I can't remember the number now, but for a number of students to have an extraordinary educational experience.

Dr. Ney: Will they be working with an advanced manufacturing organization during that period of time? I think so, right? Cummins or something?

Mr. Duckworth: Yes and I'm not sure of all of the details with the grant because I wasn't involved in writing it, but they will be directly engaged having hands-on experience and connecting with employers all the way through that.

Mr. Leone: Are you saying that this is in lieu of high school? So, you take them after eighth grade?

Ms. Swanson: Yes they make a commitment and they have they have their own cohort.

Mr. Leone: Like a mentor then?

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Ms. Swanson: Well Cummins has been working directly with Dunkirk. They adopted that school and they have their own curricula.

Dr. Ney: They stay in the high school.

Ms. Swanson: They stay in the high school...

Mr. Duckworth: They can actually walk through graduation with their class that they would normally graduate with, they just don't get their diploma until they finish the whole program.

Ms. Swanson: This is a national curriculum that they had to get a higher education institution to sponsor the tail end of it. But I believe once they go through this I believe they're primed to transfer to RIT or some other place if they want to continue. It does have a kind of hands on component to the curricula.

Mr. Leone: It sounds like a pretty big package for those who would like to take it.

Ms. Swanson: It's a big commitment, yes.

Mr. Duckworth: They are planning for some fallout, about 25% fallout from kids who start, but they're hoping to keep it up there pretty high. And one of the things that I like about it, especially if they, we talked about this in our group this morning. We have to get away from this notion that manufacturing is for people who couldn't do anything else. There is this notion that you know, you're struggling in school so we put them over here in this track and now they're doing manufacturing. As long as it has that stigma associated with it, a lot of the top students aren't going to go there. I think something like this P-Tech grant can become a special program that highly capable and qualified people get into. It's a select group, not that we want to not take students that are struggling, but it has to be for everybody and I think if some of the better students could see what kinds of careers there really are out there, even the entry level jobs are pretty well paying jobs, but you have to cast your vision beyond the entry level and say the job I want is to be the plant manager or the CEO or the vice-president of marketing for this division or whatever the thing is to realize that and sometimes I think the vision when it comes to manufacturing kind of stops on the plant floor and that's as far as anybody goes in terms of their thinking. Every career track, you start somewhere. If you're going to be in charge of nursing, you start with bed pans. If you let your thinking stop there, who wants to go do that for the rest of their career. It's the exciting things down the road that really are the attractive things. The P-Tech grant is something that I'm excited about because I think it can help to tell that story better and to get some select people involved in the process of engaging manufacturing at that level.

Ms. Swanson: It was a huge coup and the industrial arts teacher at Dunkirk that's been participating in the education coalition is really a dynamic young man and it was a long shot to go for this grant. I mean, it was highly, highly competitive, never thought they'd get it, so this is a huge win and it's traction and hopefully we can get it in here and send it to the County and Jamestown...

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Mr. Duckworth: I think the invitation is going out to all of the schools in the area to have people participate.

Mr. Leone: What about targeting the – are there applicants? Is it an application process?

Mr. Duckworth: It's an application process.

Mr. Leone: So somebody has to have, if you're a fourteen year old, you have to have somebody that's guiding you along and giving you the benefits and giving you some good information on where this might lead you.

Mr. Duckworth: There will be a training process through the guidance counselors and stuff in schools and all of that. I was talking to Gary Serne from Dunkirk schools and he was eager to partner with our marketing division because he's a little nervous about getting people enrolled.

Ms. Gibson: Don't you think it's kind of marketing to parents?

Mr. Leone: But you see, I think that there is more and more of the attention being given nationally to the benefits of not necessarily a strictly academic education and working with your hands so I think there's more, like you say, historically it's been, if you can't go to college, you go to trade school, but I think that's changing.

Mr. Idzik: It is.

Dr. Ney: I hope so.

Mr. Duckworth: Just a couple of other things. I just came from a meeting before this one with the architect that's working on the expansion of our MTI facility here and then the creation of an MTI-type facility over on our Cattaraugus County campus and we're pretty excited about the opportunities associated with that. We have the funding for the project and everything and again I think it's going to allow us to reach out and sort of elevate the whole conversation again related to manufacturing and advanced machining and those kinds of things. The expansion will be about a 10,000 foot expansion and the new facility over on that campus.

Mr. Idzik: Is that going to be attached to the current facility?

Mr. Duckworth: It will be attached to the current facility. We just cut the ribbon yesterday, you may have seen this in the paper, on our new criminal justice facility. I'm pretty excited about the things that are there. We have a tremendous relationship with the County and police officers in the area and the facilities have been over in that community building which is kind of old and worn out and now they're in some really beautiful facilities and it's pretty amazing the training that they get here. Pretty high-tech equipment, robotics, they have robotic bomb diffusers and CSI-type scanning units that will come into a crime scene and you put this one machine in the middle of the room and it completely scans the entire room and creates an

image of it and allows the people to, this is a grant funded thing that we just got and the equipment just barely arrived so it's really cool. Once they've scanned the whole crime scene, that machine can take measurements like how far from the door was the body lying and there's a glass laying over on the ground over there and it can automatically measure what that is so that when you're analyzing what happened in a crime scene environment, it used to take them hours and days to go in and document that kind of stuff so that over time they could put the pieces together to help solve the crimes. This machine sits there and just does it. In two minutes it could scan this whole room and then you just put in the coordinates that you want in the room and it automatically tells you what the space and the distance is. There's just incredible stuff that's happening down at JCC and training that's just amazing. For me, it's just incredible to be a part of that. Come see Les Mis.

Mr. Leone: Can you tell us what's going on with the Sheldon House?

Mr. Duckworth: We are in the process of looking into the Sheldon House and seeing how we might be able to utilize it or at least pass it on to somebody who could utilize it in a meaningful way. The purposes for which it was originally acquired really are not central to our mission anymore and there are other more convenient, meaningful, productive ways to do what we need to have done. Meaning that there are now hotels in the area that can accommodate guests that we used to accommodate there and it's not a facility that's really meant for that. So it's still there, still doing some community gatherings and those kinds of things, but we're not having overnight guests anymore in the Sheldon House. We have actually hired a consultant and we want to make sure that whatever happens with the Sheldon House is something that's in the best interest of the community as well as JCC and so we have a consultant that we're working with who is going to analyze the whole circumstance of the situation and come back to our Board with some concepts and ideas to consider about how we might repurpose the facility.

Mr. Leone: So ultimately, you want somebody else to own it and maintain it?

Mr. Duckworth: Well, that would be nice, but we want to make sure that that happens in the best proper way. The Board hasn't taken a position yet and Lil is on our Board as to what's going to happen with the facility. Whether we'll be divested of it or not. I'm not here to say that we are, but what we are saying is that it's not particularly meeting our mission anymore and so we would prefer to redirect the energy and the effort that goes into managing that facility into things that are central and core to our mission.

Mr. Leone: I live on Lakeview Avenue and we have a new neighborhood organization and we're just very worried about it.

Mr. Duckworth: Sure. And we're cognizant of that and that's why we're going to the energy and effort to try to come up with meaningful ways to...

There being no further business, the meeting was adjourned.

James N. Olson, Director of Finance/
City Clerk