

**Meeting Minutes – Ulster County Legislature  
Economic Development Committee  
January 30, 2001**

Attending: Susan Cummings, Chair  
Scott Moone  
Richard Gerentine  
Sam Magarelli  
Jeanette Provenzano  
Joseph Roberti  
Excused: Steve Klein  
Guests: Herb Heckler, County Planner  
Lorraine Salmon – UCDC  
Pam Mulligan – UCDC  
Irene MacPherson – UCDC  
Peter Gallagher – UCDC

Meeting was called to order at 5:58 in the Legislative Library

**UCDC: Lorraine Salmon**

Lorraine presented an overview of UCDC

- Looking back 2000
  - Year closed with 65,900 Jobs – Highest December on record
  - \$102 Million investments in Ulster County Business (UCDC/UCIDA)
  - Shovel Ready Initiative Approved by State Legislature
  - Internet Ready Building Initiative Created
  - Telecommunications Initiative
  - First Year of Ulster 2000
- Looking forward 2001
  - Creation of more higher paying jobs
  - Marketing Plan – over \$150,000 has been committed to the marketing budget for 2001
  - Expand Business Retention and Business Attraction Committee work
  - Improve Telecommunication Capacity – “Wide Band”
  - Increase Operating Funds
  - Market and lobby for the Hudson River Institute – Ulster County

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Irene MacPherson explained the advertising avenues that are currently being used

- Second year of Marketing Plan
- 2001 Media Investment - \$159,000
- Trade Shows – attended: National Mfg. Show, IDRC, and TelComm 2000
- Coordinated approximately 60 site visit/tours
- Assisted with 20 new UC business announcements

Pam Mulligan explained the loan funds that are administered by UCDC

- Maintained administration of over \$9,000,000 in loan funds
- Maintained administration of IDA

Peter Gallagher reviewed the block grants and the Section 108 program that are administered by UCDC

- EMIG (Environmental Investment Management Group) \$750,000
- EDS Grant Business to Business Showcase \$10,000
- EDS Marketing Grants \$150,000

**Planning: Herb Hekler**

- Brief overview of the Planning Department
- Draft copy of the Planning Board's 2000 Annual Report will be reviewed and released after the Planning Boards' approval
- Resolution – Appointments and Reappointments to the UC Planning Board
  - Appointment – Paul DiGrazia (Town of Marbletown Jan. 2001 – Dec. 2004)
  - Appointment - Gerald Malik (Town of Olive Jan. 2001 – Dec. 2004)
  - Reappointment – Robert Pritchard (City of Kingston Jan. 2001 – Dec. 2004)
  - Reappointment - John Higgins (Town of Denning Jan 2001 – Dec. 2004)Motion made by Jeanette Provenzano; seconded by Scott Moone. All in favor.

**Rural Transportation Herb Heckler**

- Resolution to establish a petty cash fund for UCRT in the amount of \$150.00  
Moved by Richard Gerentine; seconded by Joe Roberti. All in favor.

**Miscellaneous**

Rich Gerentine wanted to extend a Thank You to Jerry Davidson from the entire Legislature for his years of service as the Director of UCDC and wish him a happy retirement.

Motion to adjourn by Joe Roberti; seconded by Scott Moone.